

MINUTES OF THE MEETING FOR
THE BOARD OF DIRECTORS
OF THE
EL DORADO COUNTY FAIR ASSOCIATION, INC

Wednesday, October 14, 2009 – 5:30 pm
O'Halloran's Apple Ranch
2261 Cable Road, Camino, CA

PRESENT: Davis, McGuire, O'Halloran, Avery, Owen, Kirk, Denton, Forni-Feathers

EXCUSED: Mackay, Stek

ABSENT:

MANAGER: Jody W. Gray

OTHERS: Jeremy Apodaca, John Marino, Marta Viola

I. CALL TO ORDER:

RECORD VERIFICATION OF LEGAL MEETING NOTICE:

Gray authenticated the verification.

QUORUM REQUIREMENTS MET:

Davis determined that the requirements for a quorum were met.

II. APPROVE AGENDA

Denton moved that the agenda be approved, Owen seconded; motion carried to approve.

III. APPROVE MINUTES OF AUGUST MEETING:

Denton moved that the minutes be approved, Avery seconded; motion carried to approve.

IV. PUBLIC FORUM:

Kirk introduced her grandson Jeremy Abadacca who is attending William Jessup University.

Jeremy noted he is studying not for profits and has been interviewing Gray for a report.

V. CORRESPONDENCE – Review correspondence received during the previous month:

- **Ken Anater, Asset Management Unit, California Department of Food and Agriculture 08/09 Replenishment Fund & Infrastructure Loan Program Recommendations** noting although the El Dorado County Fair applied for financing through the Replenishment Fund program for the Marshall Building Upgrades project, the committee determined that this type of infrastructure project meets the criteria for the Infrastructure Loan Program. Marshall Building Upgrade financing terms would be 10 years at 5% interest (Gray had requested 0% interest). The Phase II PV refinance financing terms were granted at 10 years at 5% interest (Gray had requested 2 1/2%, 15 years). Gray phoned Anater requesting the committee review her proposal again in hopes to have the Marshall project funded under the Replenishment Fund Program. Anater's will bring it back to the committee. Gray also declined the 10 year loan at 5% for the Phase II PV, Anater's response was that the committee was intrigued by Gray's proposal, noting that they thought it to be a very smart move and were surprised that no one else had thought of it. He

suggested that they may be approving the 15 year at 2 1/2%, he will get back to Gray. He is optimistic regarding the outcome.

- **Randy Pesses, Director of Public Works, City of Placerville - Memorandum of Understanding for the Portable Livestock Office** agreeing to the terms within Gray's Letter of Understanding dated September 22, 2009.
- **Email from Gray to Gayle Erbe-Hamlin regarding PLA Skate Shop** and Gray's concerns with the business moving into the Skate Park.
- **Email from Gayle Erbe-Hamlin to Gray** thanking Gray for her comments regarding PLA and noting that the lease has not been signed. A meeting had been set with County staff and PLA where Erbe-Hamlin would bring Gray's issues to the table.
- **Email from Gray to Anater** thanking Anater for the offer of the loan but stating she had requested a 2.5% or lower interest rate and stating the Association would not be able to accept the terms as the cash is not available for the proposed loan amount. Gray also asked Anater to clarify the difference between the Replenishment Fund vs. Infrastructure Loans.

VI. OLD BUSINESS

A. Approval of Contracts entered in September 2009.

Avery moved, Denton seconded; motion carried to approve.

B. Approval of 2009 – 2011 Strategic Plan.

Denton moved, O'Halloran seconded; motion carried to approve.

C. Photovoltaic funding update.

After a discussion regarding metering the system, O'Halloran suggested Gray and some of the team take a field trip to

Gayle Barsotti's ranch to look at their solar system.

Approval not necessary.

VII. NEW BUSINESS

A Finance Committee recommendation to approve 2010 Budget.

Owen moved, Denton seconded; motion carried to approve.

B Approval: Fair Association CEO to be the authorized person to open checking & savings accounts, purchase CD's, savings bonds and make other necessary banking decisions on behalf of the Fair Association. In addition, authorizing the CEO and two of the four Executive Directors to be signers on the accounts.

Owen moved, O'Halloran seconded; motion carried to approve.

VIII. TREASURER'S REPORT

Approval of Expenditures for September 2009.

Owen moved, Denton seconded; motion carried to approve.

Balance Sheet and Statement of Operations Review

No action necessary.

IX. MANAGER'S REPORT

Crab Feed Tickets are available. Gray passed out tickets for all to sell.

Bingo is struggling. Due to an event scheduled in the Marshall Building, last Friday Bingo was moved to the Corker Building. Gray stated she has produced a coupon for ½ off regular buy-

in for new players and place an ad in the newspaper announcing the new Bingo manager. Board members were given coupons to give to “potential new players.”

Reminder the WFA Convention is January 24 – 27.

Tree Recommendation

Hill’s cost analysis item #22 no longer needs to be done as the limb came down during the last storm. However, clean up needs to be done. The Beer Tree should last approximately three more years. Marino has determined a priority list for the trees on grounds.

PLA - Skate Park

Gray requested the Board read the emails handed out with the correspondence and asked everyone to please ask questions. The rent for the store PLA is planning on opening will be \$ 80.00 per month, including utilities, and will be paid to the County.

Gray reminded everyone that attendance at the Crab Feed Event will be in lieu of the November Board Meeting.

X. DIRECTOR’S REPORT

Davis:

Pass

McGuire:

Pass

O’Halloran:

Pass

Avery:

Pass

Owen:

Pass

Denton:

Pass

Kirk:

Pass

Forni-Feathers:

Pass

XI. Adjourn 6:30 pm.

Tom Davis, President

Date

Jody W. Gray, CEO

Date