

# EL DORADO COUNTY JUNIOR LIVESTOCK AUCTION COMMITTEE



**The Junior Livestock Auction Committee is a non-profit organization which is comprised of business owners, community members who are or have been in the past 4-H/FFA parents or leaders, County 4-H Advisor, a FFA Advisor and the Fair Manager. All members are volunteers. Our sole purpose is to make the auction the best experience for everyone involved.**

## **Frequently Asked Questions:**

### **Who decides on the weight requirements?**

The processors we work with to harvest our animals set the weight requirements (minimum, maximum and paid to max). The processors are all USDA certified. They buy back from us the animals that are “resold” by the buyers, so they require that all of our animals fit within the weight limits that can be resold back to their consumers.

### **Where does the Seller’s commission go?**

A 5% commission is kept from each purchase (lot and individual bumps). As previously stated, the Auction Committee is non-profit organization. We use the 5% commission from the previous year’s sale to pay for the next year’s sale. Here is a partial list of costs that go into producing a sale: Advertising, Insurance, Credit Card processing fees, Auctioneers, Bookkeeping supplies, Sale Catalog and Sales Slips, Thank You hats, Mailing/Postage, Transportation for resale animals, Buyers Appreciation Dinner, Refreshments/Snacks for Buyers convenience during the sale.

### **Why does it take so long to get the sellers checks?**

The seller’s checks come directly out of the Auction Committee’s checking account, so as with any account we cannot write the checks until we have money in the bank to cover them. It’s that simple. Once we have enough money collected from the Buyer’s we pay the Sellers. Even if you know that your Buyer has paid their bill, our computer system does not print individual Seller checks, not to mention all of our efforts immediately after the sale are focused on collecting from the buyers and making sure the animals are processed correctly according the buyers various requests.

### **How is the Sale Order determined?**

The sale order is compiled based on class placings. All first place (class winners) will sell first, second place, third place, etc.

### **What can 4-H / FFA Members do to help the Auction Committee?**

There is no better sales person than those who raise the animals! The 4-H / FFA members can help us by getting buyers to the sale. We write letters and send out “Buyer Passes” to the buyers who bought a lot, participated in the Group or made a personal bump from the 2 previous year’s sales. This is a mere invitation, it is a good idea for members to go out and personally solicit previous buyers to come back, as well as find new potential buyers and solicit them too.

### **What is the Group? How can people help without buying?**

The “GROUP” is a compilation of buyers and community patrons who each contribute a minimum of \$200. Each year the entire funds raised by the Group are spent on either purchasing lots that are going “unsold” or to help the sellers make a little more money, getting them at least to break even on their projects, but hopefully making a profit. Individual bumps are possible too, but arrangements must be made with the Auction Committee prior to the end of the sale, and must be paid at that time. Arrangements can be made with Robyn, Maureen or Tiffany at 530-621-0950.