

**MINUTES OF THE MEETING FOR
THE BOARD OF DIRECTORS
OF THE
EL DORADO COUNTY FAIR ASSOCIATION, INC
MONDAY, AUGUST 28, 2017 AT 1:00 PM
THE BOARD ROOM ON THE EL DORADO COUNTY FAIRGROUNDS
100 PLACERVILLE DRIVE, PLACERVILLE, CA.**

PRESENT: Carter, Whitaker, McGuire, Davis, Owen, Denton, Forni-Feathers, Bradley, Witherow

EXCUSED: Kobervig, Hunt

ABSENT:

MANAGER: Jody W. Gray

OTHERS: John Marino, Kendal Lindstrom, Trevor Anderson, Stormy D'Angine, John Thead, Kathy Jurgens, Heather Dewater, Bethany Gist, Ann McMillan

I. CALL TO ORDER:

RECORD VERIFICATION OF LEGAL MEETING NOTICE:

Gray authenticated the verification.

QUORUM REQUIREMENTS MET:

Carter determined that the requirements for a quorum were met.

II. APPROVE AGENDA

Owen moved that the agenda be approved, Forni-Feathers seconded; motion carried to approve.

III. APPROVE MINUTES OF JUNE AND JULY, 2017 REGULAR MEETINGS:

Denton moved that the minutes be approved, Owen seconded; motion carried to approve.

IV. PUBLIC FORUM:

None.

V. CORRESPONDENCE:

- Thank you note from Marta Viola "To My Fair Family".

VI. NEW BUSINESS

Review Auditors 2016 Financial Review

Gray reviewed the accountant's findings which said "we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America".

The Board acknowledged the 2016 Financial Review.

VII. OLD BUSINESS

A. Approval of Contracts entered June – August, 2017

Owen requested that areas rented be added to future Contracts for Approval list.

Denton moved that the minutes be approved, Owen seconded; motion carried to approve.

VIII. TREASURER'S REPORT

A. Approval of Expenditures for June – August, 2017.

Denton moved that the Treasurer's Report be approved, Bradley seconded; motion carried to approve.

IX. MANAGER'S REPORT

Since new staff was hired, Gray asked the staff to introduce themselves. She followed by saying how much Marta Viola enjoyed her retirement party.

She then reminded the Board that WFA is scheduled for January 3 – 5, 2018. Currently there is a \$75 discount to register following by asking who would be attending.

Gray continued by stating Quick Books has transitioned into incorporating payroll. October will have the first payroll produced. At that time all accounting will be done in house.

Because of excessive heat on Sunday of Fair, Gray stated she had applied for Revenue Loss Protection from CFSA. She acknowledged the gate, parking, food concessions and expenses were down.

Blast revenue was up and expenses were down which created a profit.

Future projects include reroofing a storage building, fix the fence between the Fair and County Fair Center, remove dead trees and fix sink hole #2.

The Mountain Democrat invited Gray to a meeting to discuss the Fair Tab with the outcome being that we were happy with the Windfall doing what they do and the Democrat agreed. The Mountain Democrat said they would possibly look into creating an on-line promotion for Fair.

X. DIRECTOR'S REPORT

Witherow:

Pass

Whitaker:

Pass

McGuire:

Traveled to Oregon where he viewed the eclipse was more pronounced.

Forni-Feathers:

Pass

Bradley:

Pass

Davis:

Commented that Tahoe was 81 degrees today. It would have been a good day to have the retreat there.

Owen:

Requested the approval date for Hangtown Music Festival.

Denton:

Thank you to John Murphy.

Carter:

Reminded the Board their payments were due for the pig which was purchased at the Junior Livestock Auction.

XII. 1:45 PM ADJOURN TO THE RETREAT.

Tiffany Carter, President

Date

Jody W. Gray, CEO

Date